



Sussex County Council

Sussex County is Southern Delaware

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Sussex County is the southernmost of the three counties in the second smallest state in the union, the State of Delaware. Sussex County is bordered on the east by the Atlantic Ocean, on the north by Kent County, Delaware, on the south and west by portions of Maryland's Eastern Shore.

County Government

The Sussex County Government is composed of a legislative body, the County Council, an administrative body, including thirteen operating departments and four row offices. It has been in place since July 23, 1970 when it replaced the former Levy Court Commission. The Council, which has all legislative powers, is headed by an annually elected President.



Annual Average Temperature	54°
Average Winter Temperature	34° (January)
Average Summer Temperature	76° (July)
Average Annual Rainfall	42.13"
Average Annual Snowfall	7.8"
Prevailing Winds	SW/SE
Land Area Size	938 Square Miles
Total Acres	600,320
Population Density	210 per sq. mi.
Elevation	45' ±

Source: National Climatic Data Center

Population

	2010	2000	1990	1980	1970	1960	1950	1940	1930	1920	1910	1900
Delaware	897,934	783,600	666,168	594,338	548,104	446,292	318,085	266,505	238,380	223,003	202,322	184,735
Sussex County	197,145	156,638	113,229	98,004	80,356	73,195	61,336	52,502	45,507	43,741	46,413	42,276
Annual Growth Ratio	2.59	3.83	1.55	2.20	0.98	1.93	1.68	1.54	0.40	-0.58	0.98	

2010 Census Figures

Persons under 5 years old	5.83%	11,487
Persons 5-19 years old	16.75%	33,013
Persons 50 years and older	43.43%	85,627
Persons 65 years old and over	20.83%	41,073

<http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?src=bkml>

Population

Municipality	1990	2000	2010	Change	Change
Bethany Beach	326	903	1,060	157	15%
Bethel	178	184	171	-13	-8%
Blades	834	956	1,241	285	23%
Bridgeville	1,210	1,436	2,048	612	30%
Dagsboro	398	519	805	286	36%
Delmar	962	1,407	1,597	190	12%
Dewey Beach	204	301	341	40	12%
Ellendale	313	327	381	54	14%
Fenwick Island	186	342	379	37	10%
Frankford	591	714	847	133	16%
Georgetown	3,732	4,643	6,422	1,779	28%
Greenwood	578	837	973	136	14%
Henlopen Acres	107	139	122	-17	-14%
Laurel	3,226	3,668	3,708	40	1%
Lewes	2,295	2,932	2,747	-185	-7%
Long Neck	N/A	886	1,980	1,094	55%
Milford	6,040	6,732	5,779	-953	-16%
Millsboro	1,643	2,360	3,877	1,517	39%
Millville	206	259	544	285	52%
Milton	1,417	1,657	2,576	919	36%
Ocean View	606	1,006	1,882	876	47%
Rehoboth	1,234	1,495	1,327	-168	-13%
Seaford	5,689	6,699	6,928	229	3%
Selbyville	1,335	1,645	2,167	522	24%
Slaughter Beach	114	198	207	9	4%
South Bethany	148	492	449	-43	-10%

*Sussex County
Population Growth
Rate 2000-2010
25.9%*

*Fastest Growing
Municipality:
Long Neck @ 55%*



Population by Race/Ethnicity



White	79.0%	155,663	Net Domestic Immigration 2011 Ranking	
Black	12.7%	25,115		
Hispanic or Latino origin	8.6%	16,654		
Asian	1.0%	1,943		
American Indian and Alaska	0.8%	1,564		
Native Hawaiian and Other	0.1%	150		
			Rank	
			Delaware	21
			Pennsylvania	31
			Maryland	34
			New Jersey	47
			New York	51

Building Permits

Source: Sussex County Data Processing

	2007	2008	2009	2010	2011
Residential	\$285,787,884	\$179,304,471	\$174,893,248	\$183,209,335	\$187,378,538
Commercial/Industrial	\$59,037,629	\$69,825,921	\$20,656,028	\$27,785,646	\$44,713,316
Manufactured Homes	\$18,861,431	\$14,272,330	\$9,364,807	\$10,012,787	\$7,641,638
Multi-Family	\$59,069,904	\$47,271,571	\$37,575,290	\$31,188,729	\$47,304,424
# Permits	9,774	7,884	6,548	6,838	6,981

Financial Institutions

State Savings Banks with Sussex County Branches

Wells Fargo Bank	1,769,217
Artisans' Bank	543,954
M&T	2,923,405
Fulton Bank	420,601
Capital One	47,913
RBS Citizens, N.A.	1,314,599
Bank of America, National Association	1,429,104
Calvin B. Taylor Banking Co. of Berlin	2,180

Out of State Federal Savings Banks with DE Branches

First Shore Federal Savings & Loan	42,072
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State Chartered Banks Chartered in Sussex County

Bank of Delmarva	440,904
Community Bank of Delaware	130,930
County Bank	333,144
Discover Bank	67,778,524

State Chartered Banks with Sussex County Branches

Applied Bank	220,474
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State Building and Loan Associations

Bridgeville Building & Loan*	4,865,630
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Total Liabilities, Min. Int. & Equity Capital

Statements as of 12/31/10

(dollars in thousands)

* actual dollars

<http://www.banking.delaware.gov/reports/annual/Annual%20Report%202011.pdf>


Workforce

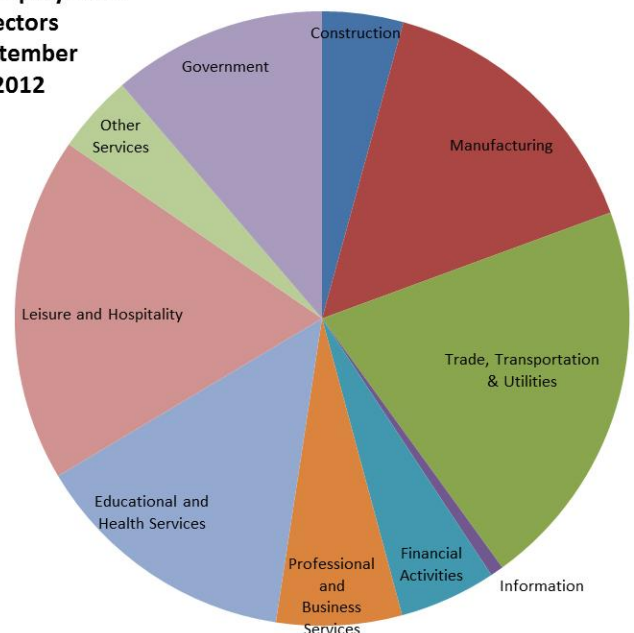
Sussex Nonfarm Employment by Selected Industry - Not Seasonally Adjusted (in thousands)

INDUSTRY	Sep-12	Aug-12	Sep-11	Net Change to	
				Aug 2012 from	Sep-11
				Aug-12	Sep-11
Construction	3.1	3.3	3.8	-0.2	-0.7
Manufacturing	11.0	11.1	10.3	-0.1	0.7
Trade, Transportation & Utilities	15.0	15.4	15.1	-0.4	-0.1
Information	0.5	0.5	0.5	0.0	0.0
Financial Activities	3.7	3.8	3.7	-0.1	0.0
Professional and Business Services	4.8	5.0	4.7	-0.2	0.1
Educational and Health Services	10.2	10.2	9.9	0.0	0.3
Leisure and Hospitality	13.2	15.7	11.9	-2.5	1.3
Other Services	3.0	3.2	3.1	-0.2	-0.1
Government	8.2	7.6	8.5	0.6	-0.3

<http://www.delawareworks.com/oolmi/Information/LMIDData/CES/Nonfarm-Sussex.aspx>

Current Data Preliminary: Previous Month Revised
NAICS based industry estimates

Major Employment
Sectors
September
2012



Source: Delaware Department of Labor





Projected Workforce

Top Ten Job Titles Predicted for 2018 Employment in Sussex County

Job Title	2018	Annual Growth	Annual Openings*
Total, All Occupations	93,190	1.5%	3306
<i>Office and Administrative Support Occupations</i>	<i>12,573</i>	<i>1.2%</i>	<i>388</i>
<i>Sales and Related Occupations</i>	<i>11,887</i>	<i>1.6%</i>	<i>470</i>
<i>Food Prep. and Serving Related Occupations</i>	<i>10,431</i>	<i>1.7%</i>	<i>484</i>
<i>Production Occupations</i>	<i>8,804</i>	<i>0.3%</i>	<i>285</i>
<i>Retail Sales Workers</i>	<i>7,325</i>	<i>1.6%</i>	<i>317</i>
<i>Food Processing Workers</i>	<i>6,176</i>	<i>0.5%</i>	<i>218</i>
<i>Food and Beverage Serving Workers</i>	<i>6,056</i>	<i>1.8%</i>	<i>306</i>
<i>Transportation and Material Moving Occupations</i>	<i>5,808</i>	<i>0.9%</i>	<i>176</i>
<i>Construction and Extraction Occupations</i>	<i>5,794</i>	<i>1.7%</i>	<i>167</i>
<i>Construction Trades Workers</i>	<i>4,835</i>	<i>1.6%</i>	<i>133</i>

<http://www.delawareworks.com/oolmi/Information/LMIDData/Projections/Sussex.aspx>

Chambers of Commerce

Bethany/Fenwick	(302) 539-2100	www.bethany-fenwick.org
Dagsboro	(302) 732-6947	NA
Delmar	(302) 846-3336	www.delmar-chamberofcommerce.com
Georgetown	(302) 856-1544	www.georgetowncoc.com
Laurel	(302) 875-9319	www.laurelchamber.com
Lewes	(302) 645-8073	www.leweschamber.com
Milford	(302) 422-3344	www.milfordchamber.com
Millsboro	(302) 934-6777	www.millsborochamber.com
Milton	(302) 684-1101	www.historicmilton.com
Rehoboth/Dewey	(302) 227-2233	www.beach-fun.com
Seaford	(302) 629-9690	www.seafordchamber.com
Selbyville	(302) 436-5526	NA



**Sussex County Unemployment Statistics
Not Seasonally Adjusted**

Year Period	2011 Sep	Oct	Nov	Dec	2012 Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Labor Force	92,594	92,065	92,758	91,869	90,510	90,685	91,777	92,727	94,129	97,463	99,296	97,008	93,821
Employment	85,971	85,538	86,378	84,810	83,146	83,344	84,923	86,510	88,646	91,745	93,313	91,225	88,260
Unemployment	6,623	6,527	6,380	7,059	7,364	7,341	6,854	6,217	5,483	5,718	5,983	5,783	5,561
Unemployment Rate (%)	7.2	7.1	6.9	7.7	8.1	8.1	7.5	6.7	5.8	5.9	6.0	6.0	5.9

<http://www.delawareworks.com/oolmi/Information/LMIDData/LAUS/Current-Labor-Force-Statistics.aspx>

**Sussex County Employment and Wages by Industry in Descending Order of Total Wages
1st Quarter, 2012**

Industry Description	Employment				Average Mo. Empl	Total Wages \$	Average Qtr. Wage \$
	Units	Jan '12	Feb '12	Mar '12			
		Employment					
Health care and social assistance	420	9,827	9,821	9,838	9,829	116,059,854	11,808
Manufacturing	172	10,149	10,265	10,250	10,221	94,246,343	9,221
Total Government	133	7,856	8,055	8,111	8,007	77,604,236	9,692
Retail trade	981	10,576	10,400	10,555	10,510	63,983,158	6,088
Construction	754	3,453	3,368	3,367	3,396	32,415,994	9,545
Accommodation and food services	604	7,017	7,025	7,530	7,191	27,827,091	3,870
Finance and insurance	247	1,816	1,761	1,770	1,782	23,235,981	13,037
Professional and technical services	445	1,557	1,609	1,561	1,576	19,222,661	12,200
Wholesale trade	258	1,352	1,323	1,372	1,349	18,008,404	13,349
Transportation and warehousing	206	1,312	1,310	1,327	1,316	10,257,444	7,792
Utilities	10	353	351	353	352	8,741,963	24,812
Information	68	511	429	495	478	6,114,310	12,783
Agriculture, forestry, fishing and hunting	92	684	687	725	699	5,433,303	7,777
Information	64	476	474	475	475	5,037,398	10,605
Arts, entertainment, and recreation	97	625	624	692	647	4,198,053	6,488
Management of companies and enterprises	20	165	170	168	168	3,351,786	19,991
Educational services	27	160	149	149	153	948,490	6,213

Note: * indicates non-releasable data

** indicates businesses which operate in more than one county and are not reported by individual location

Sources: Quarterly Census of Employment & Wages Program
Bureau of Labor Statistics and Delaware Dept. of Labor

<http://www.delawareworks.com/oolmi/Information/LMIDData/QCEW/QCEW-Quarterly.aspx>



SUSSEX COUNTY REAL PROPERTY TAXES, 2012-2013


County:

Tax Rate/\$100 Assessment	Assessment Ratio	County Capitation Tax	School Capitation Tax	Date of Last Assessment
\$0.3983	50%	\$0.00	see footnotes	1974

Incorporated Areas:

School District/City	County Rate	School Rate	City Rate	Library Rate	Vo-Tech Rate	Total tax rate Per \$100 Assessment
Cape Henlopen						
Dewey Beach***	0.3983	\$2.977	\$0.40	\$0.0467	\$0.2811	\$4.1031
Henlopen Acres	0.3983	\$2.977	\$2.62	\$0.0467	\$0.2811	\$6.3231
Lewes***	0.3983	\$2.977	\$0.57	\$0.0467	\$0.2811	\$4.2731
Milton***	0.3983	\$2.977	\$0.216	\$0.0467	\$0.2811	\$3.9191
Rehoboth Beach***	0.3983	\$2.977	\$1.78	\$0.0467	\$0.2811	\$5.4831

Delmar

Delmar***	0.3983	\$3.7574	\$0.50	\$0.0467	\$0.2811	\$4.9835
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Indian River

Bethany Beach***	0.3983	\$2.623	\$0.170	\$0.0467	\$0.2811	\$3.5191
Dagsboro***	0.3983	\$2.623	\$0.38	\$0.0467	\$0.2811	\$3.7291
Fenwick Island	0.3983	\$2.623	\$1.92	\$0.0467	\$0.2811	\$5.2691
Frankford	0.3983	\$2.623	\$2.50	\$0.0467	\$0.2811	\$5.8491
Georgetown	0.3983	\$2.623	\$3.14	\$0.0467	\$0.2811	\$6.4891
Millsboro***	0.3983	\$2.623	\$0.56	\$0.0467	\$0.2811	\$3.9091
Millville***	0.3983	\$2.623	\$0.50	\$0.0467	\$0.2811	\$3.8491
Ocean View ***	0.3983	\$2.623	\$0.1588	\$0.0467	\$0.2811	\$3.5079
Selbyville	0.3983	\$2.623	\$1.85	\$0.0467	\$0.2811	\$5.1991
South Bethany	0.3983	\$2.623	\$1.30	\$0.0467	\$0.2811	\$4.6491

Laurel

Bethel	0.3983	\$3.605	\$0.40	\$0.0467	\$0.2811	\$4.7311
Laurel***	0.3983	\$3.605	\$2.20	\$0.0467	\$0.2811	\$6.5311

Milford

Ellendale	0.3983	\$3.4659	\$1.50	\$0.0467	\$0.2811	\$5.6920
Milford***	0.3983	\$3.4659	\$0.46	\$0.0467	\$0.2811	\$4.6520
Slaughter Beach***	0.3983	\$3.4659	\$0.75	\$0.0467	\$0.2811	\$4.9420

Seaford

Blades***	0.3983	\$3.320	\$1.40	\$0.0467	\$0.2811	\$5.4461
Seaford***	0.3983	\$3.320	\$0.30	\$0.0467	\$0.2811	\$4.3461

Woodbridge

Bridgeville	0.3983	\$3.724	\$2.00	\$0.0467	\$0.2811	\$6.4501
Greenwood	0.3983	\$3.724	\$1.80	\$0.0467	\$0.2811	\$6.2501

Unincorporated Areas:

School District	County Rate	School Rate	Vo-Tech Rate	Library Rate	Total tax rate Per \$100 Assessment
Cape Henlopen	0.3983	\$2.977	\$0.2811	\$0.0467	\$3.7031
Delmar	0.3983	\$3.7574	\$0.2811	\$0.0467	\$4.4835
Indian River	0.3983	\$2.623	\$0.2811	\$0.0467	\$3.3491
Laurel	0.3983	\$3.605	\$0.2811	\$0.0467	\$4.3311
Milford	0.3983	\$3.4659	\$0.2811	\$0.0467	\$4.1920
Seaford	0.3983	\$3.320	\$0.2811	\$0.0467	\$4.0461
Woodbridge	0.3983	\$3.724	\$0.2811	\$0.0467	\$4.4501

*** SEE FOOTNOTES AT END OF REPORT.

Unless otherwise noted in the footnotes section, Sussex County taxes property at 50% of the 1974 appraised value.

*** SUSSEX COUNTY

The Town of Bethany Beach taxes property at 100% of its 2002 assessment.
 The Town of Blades taxes property at 50% of its 1989 assessment.
 The Town of Dagsboro taxes property at 100% of its 1994 assessment.
 The Town of Delmar taxes property at 100% of its 2008 assessment.
 The Town of Dewey Beach taxes property at 100% of the 1974 county assessment. (used only for beach replenishment)
 The Town of Laurel taxes property at 100% of its 1974 assessment.
 The Town of Lewes taxes property at 50% of its 2000 assessment.
 The City of Milford taxes property at 100% of its 2012 assessment.
 The Town of Millsboro taxes property at 100% of its 1992 assessment.
 The Town of Millville taxes property at 100% of its 1974 assessment.
 The town of Milton taxes property at 100% of its 2009 assessment.
 The Town of Ocean View taxes property at 100% of its 2012 assessment.
 The Town of Rehoboth Beach taxes property at 50% of its 1968 assessment.
 The City of Seaford taxes property at 100% of its 2008 assessment.
 The Town of Slaughter Beach taxes property at 100% of its 1974 assessment.
 School District Capitation rates: Indian River, 12.00; Laurel, 24.30; Woodbridge, 8.82; Delmar, 13.00.

Taxes

State of Delaware: The State has never had a general sales tax or an inventory tax. There are no State real property taxes and the local real property taxes are very low.

Sussex County: Appraisal at 100% and assessed at 50% of 1974 Market Value. The rate, which has held for

20 years is 44.5 cents per \$100 of assessed property value. This tax includes the county's cost for General Obligation Bonds, Libraries, Paramedics and the general operation of the County Government.

Cities and Towns: Municipal governments are financed in part through real

property tax receipts. Real estate in incorporated areas is subject to municipal property taxes, county property taxes, school district property taxes and vocational school taxes. The total property tax burden depends on the tax rate, property assessment and assessment ratio.



Although many states around the country continue to violate ozone standards, peak levels have been dropping for years as federally mandated pollution control levels reduce emissions of ozone-forming compounds. Delaware now seldom exceeds the 125 ppb limit for any single hour, a level that was topped 29 days in 1983 and 28 days in 1988.

News Journal 7/7/10



Traffic Count Information

The most current Sussex County traffic count information available through the Delaware Department of Transportation (DelDOT) can be found at the following link:

http://www.deldot.gov/information/pubs_forms/manuals/traffic_counts/2010/pdf/2010_Sussex_County.pdf



Travel Time to Work 24 Minutes
National Average 25.5 Minutes



Transportation

Major Highways	Rt. 1, Rt. 13, Rt. 113
Rail	Norfolk Southern Delaware Coast Line Railroad - Shortline Maryland and Delaware Railroad - Shortline
Water	Nanticoke River to Chesapeake Bay Mispillion River to Delaware River/Atlantic Ocean
Air	Sussex County Airport Laurel Airport
Public Transportation	Cape May-Lewes Ferry Service DART Transit through DelDOT

Air Quality

		2010 Population*	CO 8-hr (ppm)	Pb RQmax (µg/m ³)	NO ₂ AM (ppm)	O ₃ 8-hr (ppm)	PM ₁₀ 24-hr (µg/m ³)	PM _{2.5} Wtd AM (µg/m ³)	PM _{2.5} 24-hr (µg/m ³)	SO ₂ AM (ppm)	SO ₂ 24-hr (ppm)
DE	Sussex County	197,145	ND	ND	ND	0.084	ND	9.9	27	ND	ND
MD	Anne Arundel County	537,656	ND	ND	ND	0.087	45	11	28	ND	ND
NY	New York County	1,585,873	2	ND	ND	0.074	ND	11.5	27	ND	ND
NJ	Camden County	513,657	0	ND	ND	0.088	85	9.5	23	0.615	5.7
VA	Fairfax County	1,081,726	ND	0	ND	0	ND	10	24	ND	ND
DC	District of Columbia	601,723	3	ND	17.595	0.086	85	11.1	29	3.372	10.5

Housing Units

Housing Units

Municipality

	Total	Occupied	Vacant	% Occupied
Bethany Beach	2,653	566	2,087	21.3%
Bethel	103	76	27	73.8%
Blades	487	428	59	87.9%
Bridgeville	980	841	139	85.8%
Dagsboro	364	311	53	85.4%
Delmar	682	598	84	87.7%
Dewey Beach	1,490	180	1,310	12.1%
Ellendale	147	128	19	87.1%
Fenwick Island	764	201	563	26.3%
Frankford	281	252	29	89.7%
Georgetown	2,030	1,847	183	91.0%
Greenwood	457	399	58	87.3%
Henlopen Acres	195	67	128	34.4%
Laurel	1,480	1,277	203	86.3%
Lewes	2,638	1,392	1,246	52.8%
Long Neck	2,313	1,018	1,295	44.0%
Milford	2,501	2,262	239	90.4%
Millsboro	1,878	1,609	269	85.7%
Millville	433	235	198	54.3%
Milton	1,340	1,101	239	82.2%
Ocean View	1,928	888	1,040	46.1%
Rehoboth	3,219	761	2,458	23.6%
Seaford	3,001	2,686	315	89.5%
Selbyville	913	797	116	87.3%
Slaughter Beach	246	102	144	41.5%
South Bethany	1,297	247	1,050	19.0%

Census County Divisions (CCD)

Lewes CCD	28,630	14,243	14,387	49.7%
Milford South CCD	9,146	7,913	1,233	86.5%
Millsboro CCD	16,735	10,886	5,849	65.0%
Milton CCD	8,038	6,010	2,028	74.8%
Seaford CCD	10,385	9,421	864	90.7%
Selbyville-Frankford CCD	30,865	13,503	17,362	43.7%



Housing



2010		Fair Market Rent	
Total Housing Units	118,386	1 Bedroom	\$697
		2 Bedroom	\$774
Median Home Value	\$234,750	3 Bedroom	\$1,059
Ownership Rate	80.9%		
Units Without Mortgage	42%		

Source: Delaware State Housing Authority

SUSSEX COUNTY RESIDENTIAL REAL ESTATE 2011 Jan-Jun

Source: SCAOR

Total Sales Value \$415,868,834

Average Sales Price	
2 Bedroom	\$172,594
3 Bedroom	\$223,296
4 Bedroom	\$591,951

Total Units Sold	1427
Single Family	790
Condo/Townhouse	277



HOUSING OCCUPANCY	Number	Percent
Total housing units	125,102	100
Occupied housing units	(X)	59.3
Vacant housing units	(X)	40.7
Homeowner vacancy rate (percent) [8]	4.9	(X)
Rental vacancy rate (percent) [9]	5.9	(X)
Occupied housing units	74,205	100
Owner-occupied housing units	59,364	80
Renter-occupied housing units	14,841	20
Average household size of owner-occupied units	2.48	(X)
Average household size of renter-occupied units	3.38	(X)

http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ACS_11_1YR_CP04&prodType=table

Education

*Seaford High School
New Tech Academy
Slated for 8/2011
delawarenewtech.org*

Public School Districts

Public School Districts	Enrollment
Cape Henlopen	4,634
Delmar	1,282
Indian River	8,784
Laurel	2,194
Milford	4,207
Seaford	3,508
Sussex Tech	1,295
Woodbridge	2,179

Secondary Education

Delaware Technical & Community College	
Delaware State University	
University of Delaware	
Wilmington College	
High school graduates, percent of persons age 25+	85.20%
Bachelor's degree or higher, pct of persons age 25+	21.20%

*Delaware is one of two states to receive approximately \$100M over four years as an award winner of the national Race-To-The-Top initiative.
3/30/10*

Charter School

Sussex Academy	329
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SAT Scores (2009-2010)

	Sussex	Delaware	National
Math	472	482	516
Critical Reading	470	479	501
Writing	457	464	492
Total	1399	1425	1509

Source: Delaware Department of Education

Services



Fire Protection	21 Volunteer Fire Companies
Police Protection	3 State Police Units 19 Local Police Units
Ambulance Service	21 Ambulance Squads 10 Paramedic Units
Libraries	14 Public Libraries

Source: Sussex County EMS

Utilities



Electricity	Delaware Electric Cooperative, Inc., Delmarva Power and Seaford, Lewes, Milford municipalities
Natural Gas	Chesapeake Utilities Corporation
Water/Sewer	Capacities vary according to municipal and county service areas
Solid Waste Disposal	Delaware Solid Waste Authority
Telephone	Verizon, Comcast
Cable	Comcast Cablevision, MediaCom

Source: 2010 Sussex County Profile

Sussex County Economic Development
Julie Wheatley, Director
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Georgetown, DE 19947
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www.sussexcountysde.gov/dept/econdev



Your Business Partner

Sussex County Economic Development is part of the Sussex County government. It serves Sussex Countians by improving the overall well-being and quality of life by growing incomes and increasing the tax base. This is done primarily by creating new jobs through responsibly recruiting new business to the County and encouraging job retention and growth of existing businesses.

It is consistent with Governor Markell's initiative for the State of Delaware which includes the expansion of existing business and development and encouragement of entrepreneurial efforts.



Agriculture

- Approximately 45% of the county's land (270,000 acres) resides in 1,374 farms.
- Average size of farm is 196 acres.
- Over 35,000 acres in farms are permanently preserved for agricultural use.
- Average value of agricultural products produced is \$618,000 with average production expenditures of \$453,000 per farm.
- Farm production expenditures exceed \$620 million annually.
- #1 broiler producing county in the U.S. (over 210 million birds annually).
- #1 in lima bean producing county in the U.S. (over 6,300 acres).
- Average value of crops sold per acre of harvested cropland is \$573.00.
- In the top 2% of counties nationally in value of vegetables produced.
- Ranked 14th nationally in value of livestock, poultry and their products sold.
- Over 72,000 acres of irrigated cropland.
- 3,400 equine on 700 equine operations utilizing 9,000 acres.



*Agriculture in Sussex County
employed 15,378 people
9,615 direct
2,771 indirect
2,992 induced
A total industry output of
\$3.78 billion, including
\$711 million in labor income*

Source: Delaware Department of Agriculture

Major Employers

Manufacturing



- PATS Aircraft 500+ employment www.patsaircraft.com
- Merck Animal Health 500+ employment www.merck-animal-health.com
- Invista 100+ employment www.invista.com
- NRG Energy 100+ www.nrgenergy.com

Agriculture/Food Processing



- Mountaire Farms 1000+ employment www.mountaire.com
- Allen Harim Foods, LLC 500+ employment www.allenfamilyfoods.com
- Sea Watch International 100+ employment www.seawatch.com
- Dogfish Head Brewery 100+ employment www.dogfish.com
- Pinnacle Foods 100+ employment www.pinnaclefoodscorp.com
- Perdue, Inc. 100+ employment www.perdueagribusiness.com

Healthcare

Along with three hospitals, there are extended-care and extended-living facilities across the county. They are actively developing partnerships and expanding services in order to accommodate the growing needs of the population.



- Beebe Medical Center, Lewes www.beebemed.org
Largest County Employer 2000+ employment
- Bayhealth Medical Center, 1000+ employment Milford
www.bayhealth.com
- Nanticoke Health Services, Seaford www.nanticoke.org

Source: 2010 Sussex County Profile



Tourism



- 3.2 Million visitors annually based on lodging revenues from hotel/motel sector (30%).
- Mean length of trip is 2 nights
- Mean total per trip spending is \$365
- Tourism Industry is the #4 employer

Overnight accommodations:

Home/condo rental	42%
Hotel/motel	30%
Second home	19%
Camping/RV	6%
Bed & Breakfast	3%

Most popular activities:

- #1 Dining
- #2 Beach and water activities
- #3 Shopping



Source: Southern Delaware Tourism

Business & Industrial Parks

- Sussex County Industrial Airpark, Georgetown
- King Farm Industrial Park, Georgetown
- Ross Business Park, Seaford
- Seaford Industrial Park, Seaford

To supplement the 175-acre County airpark, a 70-acre private industrial park received approval in April 2009.

The 150-acre Ross Business Park complements the long established Seaford Industrial park.

- Selbyville Industrial Park, Selbyville

Light industry is the target for Selbyville's 36-acre park located along the rail lines. Broadband infrastructure is currently in place and lines are expected to be in place in early 2010.

Source: 2010 Sussex County Profile

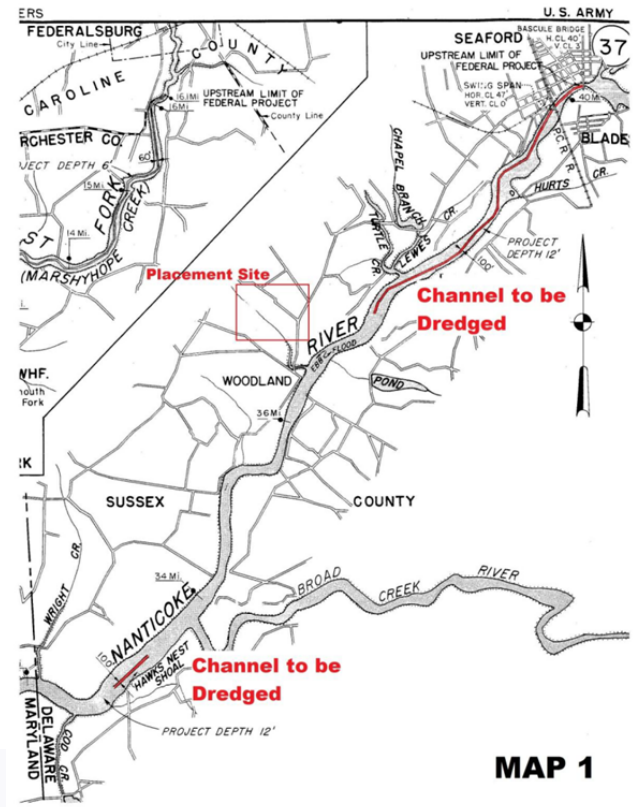


Recent Highlights



Sussex County Economic Development Loan and Incentive program now available online:
www.sussexcountyde.gov/dept/econdev

- The USACE awarded the dredge contract and began work on the dredge material site.
- Because of super storm Sandy, the Sussex Today & Tomorrow Conference was canceled for 2012.
- The Peninsula Regional Medical Center (PRMC) groundbreaking in Millsboro took place October 9.
- The Western Sussex Animal Hospital recently opened in Bridgeville on Rt. 13.
- Decorating Delmarva began its inaugural season November 15. www.decoratingdelmarva.com
- Art\$ Mean Bu\$iness in Delaware. www.artsdel.org
- The 2013 Profile will be unveiled January 22, 2013.



Upcoming Events

- Please visit the Southern Delaware Tourism website: www.visitsoutherndelaware.com Their annual awards banquet is scheduled for December 12, 2012.
- A link to the Sussex Economic Development Action Committee (SEDAC) Webpage: www.sedac-de.org
- Seaford Economic Development Meetings are held at noon each second Thursday of the month at the Nanticoke Senior Center. Contact Rob Harman for details. 302-462-0410 or rob@are-pros.com
- Georgetown Economic Development Meetings are held at noon each first Wednesday of the month at the Georgetown Presbyterian Church. Contact Randall Cash for details. 302-235-7559 or randalljames-cash@aol.com
- Please join the LinkedIn group Southern Delaware Economic Development for news and updates. http://www.linkedin.com/groups/Southern-Delaware-Economic-Development-3214580?trk=myg_ugrp_ovr

Sussex County Resource Links



The mission of the Rural Development Business Programs is to enhance the quality of life for rural Americans by providing leadership in building competitive businesses including sustainable cooperatives that can prosper in the global marketplace. Goal is met by investing financial resources and providing technical assistance to businesses and cooperatives located in rural communities and establishing strategic alliances and

partnerships that leverage public, private, and cooperative resources to create jobs and stimulate rural economic activity. <http://www.rurdev.usda.gov/Home.html>

U.S. Small Business Administration



Your Small Business Resource

The U.S. Small Business Administration (SBA) is an independent agency of the federal government created to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation.

<http://www.sba.gov/aboutsba/sbaprograms/index.html>



Right Place. Right Size.

Delaware's Economic Development Office (DEDO) is the central point of contact for business assistance. DEDO is geared to serve new start-up company, expansions, corporate relocations, and everything in between. It is our mission to serve as the catalyst for continued economic growth, job creation, and revitalization in Delaware. Whether you are thinking of locating or expanding a business in Delaware, starting up a small technology-based firm,

enhancing a seasoned 100-employee manufacturing company, or focusing on Clean Energy initiatives or Brownfield Redevelopment, we stand ready to respond to your individual needs.

<http://www.dedo.delaware.gov/BusinessServices/BusinessFinancing/BusinessFinancing.shtml?businessfinancing>



Most businesses start out small. As a new business owner you need to know your federal tax responsibilities. This page provides links to basic federal tax information for people who are starting a business. It also provides information to assist in making basic business decisions.

<http://www.irs.gov/businesses/small/article/0,,id=99336,00.html>